

## WARWICK THOMSON CURRICULUM VITAE



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Date of birth: 24 December 1957

Nationality: New Zealand

Civil status: Married

Education:

M.Sc (Forestry and Land Use)

| Institutions            | Oxford University            |
|-------------------------|------------------------------|
| Date (from-to)          | Graduated in 1990            |
| Degree(s) or diploma(s) | M.Sc (Forestry and Land Use) |

| Institutions            | New Zealand Forestry Training Institute |
|-------------------------|-----------------------------------------|
| Date (from-to)          | Graduated in 1980                       |
| Degree(s) or diploma(s) | Diploma in Forest Management            |

## Language skills: (Mark 1 to 5 for competence, where 5 is the highest)

| Language | Passive | Spoken | Written |  |
|----------|---------|--------|---------|--|
| English  | 5       | 5      | 5       |  |
| Danish   | 5       | 4      | 3       |  |

**Other skills:** Corporate governance and directorship; small business management; well developed word-processing, spreadsheet and presentation skills.

**Present position:** Company Director. Consultant to the development industry. Senior Associate, Development Associates aps, Denmark. Member of the Design Services Panel, NZ Ministry of Foreign Affairs and Trade.

**Key qualifications:** Warwick has over 30 years of development industry experience, working with agriculture and agribusiness, watershed and forest management, private sector and trade development, and post-conflict economic recovery. He has consulted for NZ Aid, DFID, the World Bank, UNOPS, Danida, Finnida and Sida. He has 20 years of residential experience in The Philippines, Nepal, Eritrea and Uganda; as an advisor, programme manager, development partner representative, partner in policy dialogue, in governance roles, and as a consultant and practitioner. Warwick is now a New Zealand based development industry consultant and member of MFAT's Design Services Panel. He sits on the Board of two agribusiness corporates in Uganda. Warwick has well developed skills in:



- The leadership and management of development assistance programmes and projects both small and large/complex in all phases of the project cycle, from identification, and formulation to implementation, reviews and evaluations. For the past 20 years these have predominantly been agricultural and agribusiness development activities.
- Development intervention design and management that secures tangible, sustainable and measurable social and economic development, gender, rights and environmental outcomes.
- The use of contemporary approaches and tools for project and programme identification, design, management and monitoring and evaluation.
- Organisational development, leadership and governance.
- Private sector based approaches for trade, economic growth and employment the enabling environment and building competitiveness to improve business and investment performance
- Trade and export promotion and business partnerships.
- Financial services development and management.
- Public policy and budget management.
- Community enterprises, producer organisations and SME development: value chain approaches.
- Economic development in fragile states and post conflict responses
- Green-growth, equity and environmental issues in development.

| Country   | Date                                        | Name and brief description of the project                                                                                                                                                                                                                                                                                                         |
|-----------|---------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Uganda    | 2012 -<br>ongoing                           | Member of the aBi Trust (Uganda) Board of Trustees<br>and member of the Finance Programme and Operations<br>and Human Resources committees. Director, aBi Finance<br>Ltd. Advisor to the Danish Embassy in Kampala. Five<br>visits annually to Uganda. For the aBi Trust / aBi<br>Finance Ltd. and Danida.                                        |
| Uganda    | 2015 October<br>and annually<br>until 2022. | With Oxford Policy Management (UK) Team Leader for<br>the Annual Review of the Transforming the Economy<br>through Climate Smart Agribusiness (NU-TEC) project,<br>Uganda. For DFID UK.                                                                                                                                                           |
| Sri Lanka | 2014 October<br>- ongoing                   | Project Design Consultant for the identification and<br>design of a smallholder dairy development project.<br>Subsequently, ongoing support to project management,<br>results management and quality assurance. ANZDEC for<br>NZ MFAT.                                                                                                            |
| Kenya     | 2018 February<br>ongoing                    | Team Leader for the review of the Kenya Avocado<br>Industry Support Programme and preparation of a<br>concept note for a further phase of support to the<br>horticulture industry. For NZ MFAT                                                                                                                                                    |
| Colombia  | 2017 January<br>- May                       | Team Leader and Evaluation Specialist for the mid-term evaluation of the Colombia Dairy Value Chain Project.<br>ANZDEC for NZ MFAT.                                                                                                                                                                                                               |
| Ethiopia  | May – October<br>2016                       | NIRAS (Finland) Team Leader for the formulation of<br>Finnida's second phase of support to agribusiness in<br>Amhara; - EURO 10mil. for 2017-20, for select value<br>chains and following a theme of "commercialization of<br>cooperatives and parastatal / quasi-governmental<br>organizations". For the Finnish Ministry of Foreign<br>Affairs. |

## Select assignments (in non-EU member countries):



| Country                                         | Date                                                | Name and brief description of the project                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|-------------------------------------------------|-----------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Federated<br>States of<br>Micronesia<br>Various | February 2014<br>–June 2015<br>Since 2014           | Consultant. Western and Central Pacific Tuna Fisheries.<br>Design of a project to support catch monitoring and<br>management of Indonesia, Philippines and Viet Nam's<br>fishing. For New Zealand's Ministry of Foreign Affairs<br>and Trade (NZ MFAT).<br>Consultant to NZ MFAT – various and diverse project<br>support, trouble-shooting and "light" reviews to improve<br>project performance. Recent examples: Cattle extension<br>in Botswana; and, appraisal of plans and budgets for the<br>extension element of the Clinton Health Access Initiative<br>(CHAI) agriculture and nutrition programme in Rwanda |
| Philippines<br>Vanuatu                          | 2015 August -<br>October<br>2015 July -<br>November | and Ethiopia.<br>Consultant. Mid-term review of the Philippine New<br>Zealand Dairy Project (PNZPD). For NZ MFAT.<br>Consultant for the inception phase of the Vanuatu<br>Discovery Trails Project. For NZ MFAT                                                                                                                                                                                                                                                                                                                                                                                                       |
| Kenya                                           | 2015 May -<br>October                               | Monitoring and Results Specialist tasked to review,<br>revise and improve the results measurement,<br>monitoring and reporting of the NZ Aid Programme<br>supported Olivado-NZ Plant and Food Research Avocado<br>Industry Support Programme. For NZ MFAT                                                                                                                                                                                                                                                                                                                                                             |
| Kenya                                           | 2014<br>November-<br>December                       | With Oxford Policy Management (UK) - Consultant.<br>Institutional Review of the African Agricultural<br>Technology Foundation. For DFID UK.                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| Indonesia                                       | 2014<br>November –<br>July 2015                     | Project design specialist and coach supporting Massey<br>University (N.Z) and the University of Mataram<br>(Indonesia) in their preparation and design of a value-<br>chains based project on Sambawa and Lombok Islands,<br>Indonesia. Independent appraisal of the ADD. For NZ<br>MFAT.                                                                                                                                                                                                                                                                                                                             |
| Laos                                            | 2014 July-<br>September                             | Team Leader for the identification of a smallholder<br>livestock value-chain project in the Northern highland<br>Provinces. Preparation and presentation of Concept<br>Note. For NZ MFAT.                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Afghanistan                                     | 2013 August –<br>2014<br>September                  | With Development Associates A/S – Team Leader -<br>Formulation of the 4 year and USD 66 million<br>Afghanistan Growth and Employment (AGE)<br>Programme. For Danida.                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Afghanistan                                     | 2013 May-July                                       | With PEM Consult - Team Leader / Consultant to the<br>Danish Embassy in Kabul for the identification of a<br>three-year Growth and Employment programme.<br>Identification Report and Concept Note delivered. For<br>Danida.                                                                                                                                                                                                                                                                                                                                                                                          |
| Bangladesh                                      | 2012 –2014<br>September                             | Team Leader / Consultant to the Danish Embassy in<br>Dhaka (Bangladesh): prepared the Concept Note for the<br>Danida 2016-21 Country Programme; and, supported<br>the Embassy to outline their Green Growth Renewable<br>Energy Programme. For Danida.                                                                                                                                                                                                                                                                                                                                                                |



| Country | Date                      | Name and brief description of the project                                                                                                                                                                                                                                                                                                                                                                           |
|---------|---------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Eritrea | July-<br>December<br>2002 | Team Leader: Preparation of Eritrea's Agricultural<br>Policy. During this time, also provided field, strategy<br>and policy advisory inputs and support to the<br>agricultural and livelihood elements of UNHCR's<br>internally displaced persons' repatriation and to the<br>design and establishment of the World<br>Bank/Government Emergency Recovery Programme.<br>UNOPS for Ministry of Agriculture, Eritrea. |

## Professional experience:

| Year        | 2014 – to date                                                                     |
|-------------|------------------------------------------------------------------------------------|
| Location    | New Zealand                                                                        |
| Company     | Thomson DOM Ltd.                                                                   |
| Position    | Member, Design Services Panel – New Zealand Ministry of foreign Affairs and Trade. |
| Description | Consultant for the design, appraisal and review of programmes and projects.        |

| Year                        | 2012 – ongoing                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
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| Location                    | Uganda                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Client                      | <ul> <li>Danish Ministry of Foreign Affairs – Embassy in Kampala</li> <li>aBi Trust Uganda / aBi Finance Ltd.</li> <li>Agricultural Bond Company Ltd. (SPV)</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Main<br>project<br>features | The aBi Trust and aBi Finance Ltd. (www.abi.co.ug) are capitalised<br>corporates established under Ugandan law, founded by the Governments<br>of Denmark and Uganda. For horticulture, grains, oil seeds, dairy and<br>pulses, the Trust applies value chain approaches to support farmers'<br>organisations, small and medium agribusiness enterprises and financial<br>services institutions. aBi Finance provides lines of credit and loan<br>guarantees to micro-finance institutions and banks, as well as supporting<br>them with product and capacity development. Sweden, the EU, USAID,<br>Belgium and the Netherlands also contribute to the aBi Trust, as<br>delegated cooperation provided to the Danish Embassy. |
|                             | In 2014, via its partnerships with industry, agri-SMEs and producer groups, aBi Trust supported 240,000 farmers and aBi Finance supported partnering financial institution to make 32,000 loans to agriculture.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Position<br>held            | <ul> <li>Trustee - aBi Trust Board of Trustees</li> <li>Member of the Board's Finance, Programme and Operations and<br/>Human Resources Committees</li> <li>Director - aBi Finance Ltd. Board of Directors</li> <li>Director - Agricultural Bond Company Ltd.</li> <li>Advisory services to the Danish Embassy in Kampala to support their<br/>management and development of their economic growth portfolio and<br/>programmes</li> </ul>                                                                                                                                                                                                                                                                                    |
| Activities performed        | Five visits per annum, plus home-office support to fulfil board functions<br>and provide advisory input to the Embassy.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |

| Year                     | 2007 - 2012                                                                               |
|--------------------------|-------------------------------------------------------------------------------------------|
| Location                 | Uganda                                                                                    |
| Client                   | Danish Ministry of Foreign Affairs – Embassy in Kampala<br>Government of Uganda           |
| Main project<br>features | Development and leadership of the growth and employment development assistance portfolio. |



| Position<br>held        | Team Leader – Economic Growth. Coordinator Business Partnerships.<br>Founder, aBi Trust.                                                                                                                                                                                                                                                                                                                                                                                              |
|-------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Activities<br>performed | Led and coordinated the Embassy's Growth Team – a group of 4-6<br>professional staff responsible for developing, managing and overseeing<br>Danida's rural economic growth portfolio and the related policy dialogue<br>with Government. The sectors involved being agriculture, rural roads,<br>competitiveness, the business and banking sectors and East Africa's<br>regional economic integration. Built the portfolio to an annual<br>disbursement level of USD 17 – 20 million. |
|                         | Led the development and implementation of the USD 100 million, multi-<br>sector U-Growth programme; providing direct and indirect support to<br>the private sector as the primary driver of sustainable economic growth<br>and development, focussing on agriculture and agribusiness. <i>See above.</i><br>Founder of the aBi Trust and Chairman of aBi Finance.                                                                                                                     |
|                         | Developed and managed Denmark's private sector development<br>portfolio. The Danida Business partnerships programme typically had<br>35-40 running partnerships between Ugandan and Danish firms.<br>Functioned as in-country focal person for Danida's Mixed Credits<br>programme and Denmark's International Fund for Development (IFU),<br>identifying and following up investment opportunities for these.                                                                        |
|                         | Member of the National Competitiveness Steering Committee. Active<br>participant in the Private Sector Development Partners Group. Member<br>of the National Oversight Committee for TradeMark East Africa's regional<br>economic integration programme. Analytical inputs and participation in<br>Danida's policy and strategy development, as well as providing ad-hoc<br>situational analysis.                                                                                     |

| Year                    | 2003 - 2007                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
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| Location                | Uganda                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Client                  | Danida – Government of Uganda                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Main project features   | Agriculture Sector Programme Support (ASPS): a multi-component programme of support to Uganda's agricultural development.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Position<br>held        | Chief Advisor - Danida                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Activities<br>performed | Programme director and manager, responsible for a team of<br>international advisors, national staff and consultants. Actively engaged<br>in Government's policy, strategy and investment work, with close<br>participation in management of the annual public budget cycle.<br>Supported were: six agricultural colleges; the Microfinance Outreach<br>Plan; the National Agricultural Advisory Development Service, The Plan<br>for the Modernisation of Agriculture and the National Agricultural<br>Research Organisation; the Ministry of Agriculture's Policy and Planning,<br>Seed, Meat and Dairy regulatory bodies; and, the National Farmers<br>Federation. The programme increasingly responded to and provided<br>direct support to farmer/producer organisations, applying value chain<br>approaches. |
|                         | A major and significant intervention designed and implemented was<br>Danida's response to the end-of-war return of Northern Uganda's<br>internally displaced to their villages and their reintegration into the<br>economy. The same was used to support Southern Sudanese refugees in<br>West Nile. An agricultural livelihoods programme based around a<br>voucher/cash for work programme was developed and rolled out to re-                                                                                                                                                                                                                                                                                                                                                                                  |



establish community management structures and processes, provide incomes, rehabilitate/construct infrastructure, provide training and extension services and establish an input dealer network. More than 80,000 households participated. The UN and the EU subsequently replicated this programme.

| Year                    | 1998 – 2002                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|-------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Location                | Eritrea                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Client                  | Danida – Government of Eritrea, Ministry of Agriculture                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Main project            | Agriculture Sector Programme                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| features                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Position                | Chief Advisor                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| held                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Activities<br>performed | Directed and managed, with the Head of Planning and Policy, a<br>comprehensive, multi-component programme of support to Eritrea's<br>agricultural development. Supported with capacity and institutional<br>development, technical assistance and investment, were: organisational<br>and human resource development; policy, planning and monitoring and<br>evaluation; plant breeding, germplasm management and seed systems;<br>the national research organisation; watershed rehabilitation and<br>management; livestock and dairy; forest seed; and, cash-for-work<br>programmes. |
|                         | In an often strained political environment, at war with Ethiopia,<br>chronically food insecure and with huge numbers of internally displaced,<br>this programme grew to being 40% of the national agricultural budget.                                                                                                                                                                                                                                                                                                                                                                 |

| Year                     | 1996 - 1998                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|--------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Location                 | Nepal                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Client                   | Danida / Government of Nepal – Ministry of Forests and Environment                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
| Main project<br>features | Nepal-Denmark Watershed Management Project                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Position<br>held         | Chief Technical Advisor                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| Activities<br>performed  | Directed the development of methodologies and implementation of this<br>multi-district programme of integrated watershed management.<br>Inclusive were managing a technical assistance team and grant<br>management. This programme applied community based participatory<br>methodologies, farming systems and enterprise based approaches, also<br>deploying traditional infrastructure and natural resource management<br>solutions. Inclusive were the introduction of community based resource<br>management systems and village based savings and credit schemes. |

| Year                    | 1992 - 1996                                                                                                                                                                                                                                                                                                                                                    |
|-------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Location                | Nepal                                                                                                                                                                                                                                                                                                                                                          |
| Client                  | Danida / Government of Nepal – Ministry of Forests and Environment                                                                                                                                                                                                                                                                                             |
| Main project features   | Nepal-Denmark Tree Improvement and Silviculture Programme                                                                                                                                                                                                                                                                                                      |
| Position<br>held        | Chief Technical Advisor (1994-6)                                                                                                                                                                                                                                                                                                                               |
|                         | Technical Advisor (1992-4)                                                                                                                                                                                                                                                                                                                                     |
| Activities<br>performed | Directed the development of methodologies and implementation of this<br>national programme. Inclusive were managing a technical assistance<br>team and grant management. This programme sought to identify and<br>secure seed sources and seed delivery for the nation's forestry and<br>farming sectors. Innovated departures from traditional research based |



methodologies, to combining those with production based interventions that delivered seed more securely and more quickly. The national seed unit was supported to achieve its international accreditations and to have the capacity to both deliver seed and to conserve critical genetic resources. The programme increasingly applied on-farm, community and enterprise solutions to both gene conservation and seed supply. The breeding programmes innovated and initiated were internationally recognised as being important developments.

| Year                    | 1989 - 1992                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|-------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Location                | Sweden                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Client                  | Multiple – bilateral and multilateral development agencies and private sector.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Main project features   | Silviconsult was a large forestry, forest industry and natural resource management consulting firm.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| Position<br>held        | In-house consultant.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| Activities<br>performed | Undertook the full range of work associated with the firm's tendering for<br>and implementation of development services. This included new<br>business development and contract and personnel administration.<br>Longer engagements included: consultant to a Soviet-Anglo joint<br>venture to harvest and market timber from the Tomsk region of Siberia;<br>the firm's management of plantation programmes in Indonesia and the<br>Philippines; starting up the implementation of the World Bank financed<br>Tropical Forest Action Plan in Laos; the development and marketing of<br>forest management software; and, member of a team undertaking the<br>evaluation and development of remote sensed imagery and applications. |

**Courses:** Company Director's Course (NZ IOD). Results measurement for managers (DCED consultants HPC, Bangkok). SME Policy and Development (ILO Training Centre, Turin). Danish Ministry of Foreign Affairs in-house training courses in public financial management, security, gender and development, and anti-corruption.